

## Energy Efficiency Program Activity by Town

Town Name: CHATHAM  
 Program Period: 2016  
 Current Dates: 12/1/2016 - 12/31/2016  
 Cumulative Dates: 1/1/2016 - 12/31/2016

| Program Initiative                                | Current Period     |                     |               | Cumulative Period  |                     |               |                     |                               |
|---|--------------------|---------------------|---------------|--------------------|---------------------|---------------|---------------------|-------------------------------|
|   | Annual kWh Savings | Actual Expenditures | Participants  | Annual kWh Savings | Actual Expenditures | Participants  | Budget              | Cumulative Actual % of Budget |
| Residential New Construction                      | 5,541.81           | \$1,522.56          | 1             | 21,291.68          | \$5,451.66          | 3             | \$0.00              | 0.00%                         |
| Residential New Construction (Low-Income)         | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| Residential Multi-Family Retrofit                 | 11,463.00          | \$3,435.86          | 5             | 15,001.00          | \$6,422.96          | 6             | \$0.00              | 0.00%                         |
| Residential Home Energy Services - Measures       | 24,672.60          | \$19,099.22         | 24            | 323,088.30         | \$242,973.60        | 197           | \$336,685.75        | 72.17%                        |
| Residential Home Energy Services - RCS            | 0.00               | \$3,385.00          | 15            | 0.00               | \$25,910.00         | 102           | \$44,372.11         | 58.39%                        |
| Residential Behavior/Feedback Program             | 0.00               | \$0.00              | 0             | 13,198.50          | \$2,167.50          | 1             | \$0.00              | 0.00%                         |
| Residential Heating & Cooling Equipment           | 7,172.80           | \$4,856.50          | 14            | 69,768.60          | \$46,128.50         | 104           | \$0.00              | 0.00%                         |
| Residential Consumer Products                     | 4,049.00           | \$420.00            | 9             | 26,404.00          | \$3,382.50          | 89            | \$0.00              | 0.00%                         |
| Residential Lighting                              | 788.40             | \$36.72             | 3             | 3,583.00           | \$330.43            | 12            | \$0.00              | 0.00%                         |
| Residential HEAT Loan                             | 0.00               | \$35.00             | 1             | 0.00               | \$15,883.94         | 18            | \$0.00              | 0.00%                         |
| <b>Res Subtotal</b>                               | <b>53,687.61</b>   | <b>\$32,790.86</b>  | <b>72.00</b>  | <b>472,335.08</b>  | <b>\$348,651.09</b> | <b>532</b>    | <b>\$381,057.85</b> |                               |
| <b>Res % of Total</b>                             | <b>71.78%</b>      | <b>72.86%</b>       | <b>87.80%</b> | <b>47.95%</b>      | <b>54.90%</b>       | <b>80.97%</b> | <b>63.78%</b>       |                               |
| Low-Income Single Family Retrofit                 | 1,754.70           | \$1,619.55          | 2             | 29,282.02          | \$39,633.42         | 15            | \$72,099.36         | 54.97%                        |
| Low-Income Multi-Family Retrofit                  | 0.00               | \$0.00              | 0             | 41,737.30          | \$11,436.03         | 57            | \$0.00              | 0.00%                         |
| <b>LI Subtotal</b>                                | <b>1,754.70</b>    | <b>\$1,619.55</b>   | <b>2.00</b>   | <b>71,019.32</b>   | <b>\$51,069.45</b>  | <b>72</b>     | <b>\$72,099.36</b>  |                               |
| <b>LI % of Total</b>                              | <b>2.35%</b>       | <b>3.60%</b>        | <b>2.44%</b>  | <b>7.21%</b>       | <b>8.04%</b>        | <b>10.96%</b> | <b>12.07%</b>       |                               |
| C&I New Buildings & Major Renovations             | 0.00               | \$0.00              | 0             | 45,981.00          | \$17,675.50         | 1             | \$0.00              | 0.00%                         |
| C&I New Buildings & Major Renovations - Municipal | 0.00               | \$0.00              | 0             | 0.00               | \$4,720.00          | 2             | \$0.00              | 0.00%                         |
| C&I Initial Purchase & End of Useful Life         | 2,636.36           | \$500.00            | 1             | 6,440.36           | \$1,700.00          | 2             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - LARGE            | 6,555.00           | \$6,425.18          | 1             | 62,164.64          | \$22,875.46         | 4             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - MEDIUM           | 0.00               | \$0.00              | 0             | 155,036.70         | \$129,875.66        | 3             | \$90,617.31         | 143.32%                       |
| C&I Existing Building Retrofit - Municipal        | 0.00               | \$0.00              | 0             | 26,119.34          | \$27,626.16         | 8             | \$0.00              | 0.00%                         |
| C&I Small Business                                | 4,582.76           | \$2,921.38          | 2             | 19,073.99          | \$18,066.57         | 5             | \$53,653.91         | 33.67%                        |
| C&I Multifamily Retrofit                          | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Multifamily - Municipal                       | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Upstream Lighting                             | 5,577.28           | \$750.00            | 4             | 126,847.91         | \$12,785.00         | 28            | \$0.00              | 0.00%                         |
| <b>C&amp;I Subtotal</b>                           | <b>19,351.40</b>   | <b>\$10,596.56</b>  | <b>8.00</b>   | <b>441,663.93</b>  | <b>\$235,324.35</b> | <b>53</b>     | <b>\$144,271.22</b> |                               |
| <b>C&amp;I % of Total</b>                         | <b>25.87%</b>      | <b>23.54%</b>       | <b>9.76%</b>  | <b>44.84%</b>      | <b>37.06%</b>       | <b>8.07%</b>  | <b>24.15%</b>       |                               |
| <b>Total</b>                                      | <b>74,793.71</b>   | <b>\$45,006.97</b>  | <b>82</b>     | <b>985,018.33</b>  | <b>\$635,044.89</b> | <b>657</b>    | <b>\$597,428.43</b> |                               |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month  
 \*\*All information presented is preliminary and subject to change.